



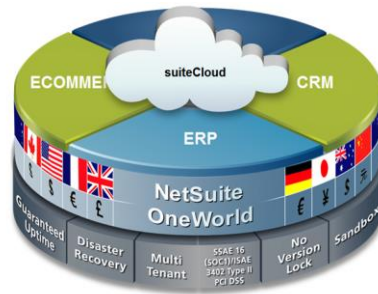
# NetSuite Integration Solutions

## The #1 Cloud Business Software Suite

One unified business management suite, encompassing ERP / financials, CRM and ecommerce for approximately 20,000 organizations.

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(888) 586-3921

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The #1 cloud business software suite, NetSuite provides comprehensive functionality with industry-specific support for a broad range of industry sectors. Built from the ground up for the cloud, NetSuite works the way your business works. Approximately 20,000 organizations rely on NetSuite's Unified Business Management Suite, Business Accounting, ERP, CRM and ecommerce software.

For those companies who want to incorporate NetSuite into their operational process but already running other third-party on-premise or cloud applications, [VastEdge](#) provides ultimate solutions that make it easy to enhance, extend, and integrate third party and legacy systems seamlessly with NetSuite. As a NetSuite integrator partner and solutions provider, VastEdge combines various NetSuite SuiteCloud tools to help business seamlessly integrate NetSuite with their existing business systems.

### SUITSRIPT

SuiteScript allows developers and administrators to create flexible business logic within NetSuite tailored to specific business needs—from sophisticated business processes to entirely new applications. Built on industry-standard JavaScript that ensures portability and rapid developer productivity, SuiteScript enables full-featured application-level scripting capabilities throughout NetSuite. Supporting sophisticated procedural logic and featuring robust debugging capabilities, SuiteScript makes possible virtually limitless customization and cloud application construction. Better yet, no matter what scripts you create within NetSuite, they migrate automatically with each NetSuite upgrade.

### Key Features

#### Flexible Scripting Models to Support Customization Needs

- User-event scripts can be triggered when users work with records and data changes in NetSuite such as when opening, editing or saving record.
- Suitelets provide the power to create dynamic user interfaces using server-side logic.
- Scheduled scripts allow SuiteScript logic to run as part of a schedule, to process records such as aging invoices or imported data.
- Client scripts can be used to easily validate user-entered data within the user's browser, run logic when a field selection changes or perform any other processing on the fly.
- Portlet scripts enable easy definition and publishing of custom dashboard content and even enable external data-feeds on NetSuite dashboards via RSS, HTML and more.
- RESTlets provide new integration possibilities, including [building mobile applications](#).
- A bundle installation script, a specialized server SuiteScript is executed automatically in target accounts when a bundle is installed, updated, or uninstalled.
- Workflow action scripts can be easily launched from NetSuite's SuiteFlow workflow management tools to embed complex business logic within workflows.



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### Powerful Debugging Capabilities

- Web-based interactive debugger allows validation and testing of SuiteScript code.
- Provides a powerful debugging toolset with controlled code execution such as step in, out and over as well as execution logs, resolution of local variables, watches and break points.
- Supports testing of ad hoc code fragments or specifically debugging user event, scheduled, portlet or Suitelet scripts.
- Debug applications within a sandbox environment and migrate to production, or debug in real time within the live environment.

### Key Benefits

- Standards-based scripting language speeds developer productivity.
- Flexibility to customize NetSuite to meet ongoing industry and business needs.
- Built-in debugging capabilities enable robust application development.
- Multiple scripting models include event-based, scheduled, client scripting and more.

### NETSUITE SUITETALK

SuiteTalk web services integration makes it easy for customers and developers to integrate NetSuite with a variety of applications including existing on-premise investments and third-party cloud applications, and to build website-to-NetSuite integrations or create lightweight custom mobile applications. With a full complement of SOAP web services across the suite and a framework that supports lightweight REST-based integration, SuiteTalk makes it easy to integrate NetSuite the way you need it most.

### Key Features

#### Standards-Based Integration

- Integrates standard NetSuite records and custom objects with your third-party applications.
- Enables integration using Java, .NET or any other development language that supports SOAP-based web services
- RESTlet framework allows developers to define their own procedures for the standard REST functions such as POST, PUT, GET and DELETE.

#### Comprehensive Error Handling

- Sophisticated error handling helps ensure robust, reliable integrations.
- Supports strongly typed custom fields with automatic validation based on the field type.
- Returns exceptions on a record-by-record basis.



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### Powered by a Robust Security Model

- o Manages web service requests by using standard NetSuite authentication, authorization, session management and encryption.
- o Ensures web services operations are restricted based on access privileges.
- o "Web Services Only" role ensures users can only access using web services if required.
- o Supports security on a per-field basis.

### Key Benefits

- Web services integration platform across NetSuite's ERP, CRM and ecommerce solution.
- Supports integrated business processes across third-party systems and NetSuite.
- Real-time transactional and master data integration.
- Enables you to leverage existing skills such as Microsoft .NET or Java.
- Error handling and security that support robust integrations.

### NETSUITE SUITFLOW

SuiteFlow provides developers and customers with easy-to-use point-and-click tools to customize and automate business processes. Business processes such as lead nurturing, collections management, sales discounting approvals, purchase order approvals and more can be created easily with SuiteFlow.

### Key Features

#### Easy-to-Use Graphical Workflow Management

- o Workflow Manager provides a complete graphical point-and-click solution that allows you to build and maintain workflows.
- o Quickly assemble rules-based workflows to streamline business processes such as lead nurturing, sales discounting or purchase order approvals, collections management and more.
- o Easily create, view, edit and manage workflow states, actions, rules and branching conditions.

#### Powerful Workflow Capabilities

- o Easily specify the triggering events that initiate a workflow, such as when records are viewed, created, or updated—or schedule workflows to run automatically.
- o Manage the states the record will pass through in the course of the workflow, and define conditional actions to occur when the record enters each state—such as when a [marketing lead](#) nurturing email changes from having been sent to subsequently opened.



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### Key Benefits

- Web services integration platform across [NetSuite's ERP, CRM](#) and ecommerce solution.
- Rapidly deploy workflows in response to changing business needs.
- Automate business processes such as lead nurturing, sales discounting approvals, travel authorizations and more.
- Improve responsiveness by enabling continual tracking of various steps in a business process.
- Maximize business agility by allowing ad hoc workflow changes.

### NETSUITE SALESFORCE INTEGRATION

NetSuite Financials integrates with Salesforce.com to provide your organization with a totally seamless lead-to-cash process that improves cash flow, eliminates manual order entry and reduces order errors. With NetSuite's SuiteCloud Connect for Salesforce.com integration, you can create quotes or sales orders in NetSuite in real time, directly from Salesforce.com. And your sales force gains capabilities beyond traditional CRM, with expanded visibility into detailed NetSuite fulfillment and invoicing information directly from within Salesforce.

### Key Features

#### Quickly and Easily Create Accurate Sales Quotes

- Ensure timely and accurate sales quotes with real-time quote management integration between [NetSuite Financials](#) and Salesforce.com.
- Create a quote from NetSuite in real time by simply clicking a quote button in Salesforce, and even create multiple quotes from a single opportunity.
- Automatically create a custom quote object in Salesforce, along with a PDF of the quote, enabling sales reps to email it directly from within Salesforce.
- Manage quotes at line-item level discounts, subscription terms and more.

#### Powerful Easily Integrate Sales Orders with NetSuite

- Create a sales order in NetSuite Financials from a Salesforce.com opportunity with a single click.
- Generate a sales order in NetSuite in real time with a simple sales order button within Salesforce.
- Configure Salesforce opportunity changes to automatically update NetSuite orders.

#### Synchronize Customers, Contacts, Products and Pricing

- Give your sales force the most current product and pricing information, with updates propagated instantly from NetSuite to Salesforce.
- Convert price levels in NetSuite into Salesforce Price Books, providing your sales force with complete pricing options.
- Ensure smooth, precise processing of opportunities, quotes and orders by enabling departments to use the same product catalog.
- [Synch up related account and contacts from Salesforce automatically as needed.](#)



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### Provide Sales with Back-Office Visibility from within Salesforce

- o Enables sales reps to monitor orders as they move through fulfillment and billing, directly from within Salesforce.com.
- o Monitor in real time subsequent related customer financial transactions such as payments, credits and refunds, and access the latest account financials.
- o Track past-due invoices, accounts with credit holds and the status of credit refunds.
- o Better manage the entire customer relationship beyond the original sale, increasing profitability, customer satisfaction and customer retention with extended visibility from Salesforce into NetSuite.

### Monitor Synchronization between NetSuite and Salesforce

- o Ensure accuracy with monitoring and integration activity logged directly inside NetSuite, with the ability to specify summary or detailed logging.
- o Drill down into detailed logging at the record level, with the ability to click through from the summary.
- o Continuously monitor synchronization with a custom dashboard with portlets, KPIs, meters and graphs installed out of the box.

### Key Benefits

- Quickly and easily integrate the #1 cloud financial/ERP solution with Salesforce CRM.
- Streamline your lead-to-cash process and accelerate cash flow with seamless flow through from SFA to financials.
- Eliminate tedious manual entry and needless errors from the sales order entry process.
- Ensure timely and accurate sales quotes based on key information sourced directly from NetSuite Financials.
- [Improve customer service](#) by providing sales teams with real-time back-office visibility into orders, fulfillment, billing information and much more.

### NETSUITE SUITE BUILDER

SuiteBuilder encompasses all the point and click customization that is available through the UI. It allows customization and personalization of your NetSuite application without requiring you to write any code.

### Key Features

**Dashboard Personalization** - Now every user gets their very own software. From key performance indicators to performance snapshots, trend graphs, job reminders, and report and transaction shortcuts, each person in your company gets the tools they need for highest productivity.



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**Company and Process Configuration** - SuiteBuilder lets you set up NetSuite to your company and industry requirements.

**Customize Data Relationships and User Interface** - Fundamentally alter NetSuite's Web-native, on-demand products with the addition of database tables via Custom Records. Custom Records can stand-alone or easily tie in with standard objects such as customers or items in data relationships ranging from one-to-one, one-to-many, to many-to-many.

**SuiteBuilder tools include:**

- Color Themes
- Record Re-naming
- Custom Roles
- Custom lists
- Custom Fields
- Custom Forms
- Custom Sub-tabs
- Custom Records/Objects
- Custom Tabs
- Custom Centers



## 20,000 Organizations Worldwide... and Still Growing

- Companies Worldwide Manage Their Business with NetSuite
- One System For Your Entire Company
- Software That Grows With You
- Eliminate IT Maintenance and Upgrade Costs



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